



Open Lending Signs New Client: GreenState Credit Union

June 4, 2020

GreenState Credit Union signs with Open Lending to utilize their unique auto lending enablement platform, Lenders Protection.

AUSTIN, TEXAS (PRWEB) JUNE 04, 2020

Open Lending has welcomed the \$6.7 billion GreenState Credit Union, Iowa's largest credit union, to its growing roster of Lenders Protection users.

"GreenState's vision is to create lasting impact for those we serve," GreenState Credit Union CEO Jeff Disterhoft explained. "Open Lending was chosen as a partner that puts the interest of our members first."

Backed by its flagship product, Lenders Protection, Open Lending harnesses the power of data to better predict loan performance, while providing default insurance which gives credit union leaders greater confidence when making loans to members with lower credit scores. While serving the underserved has been Open Lending's mission since its inception, this mission has taken on new meaning during the unprecedented times surrounding the COVID-19 pandemic.

"We are honored to partner with GreenState Credit Union," said Open Lending CEO John Flynn. "We know that Open Lending's Lenders Protection program will help them in their mission to make a profound impact in the lives of their members during today's unprecedented challenges and beyond."

ABOUT OPEN LENDING

Open Lending, through its flagship product Lenders Protection, offers loan analytics, risk-based pricing, risk modeling and default insurance, ensuring profitable auto loan portfolios for financial institutions throughout the United States. For more information, please visit <http://www.OpenLending.com>.

ABOUT GREENSTATE CREDIT UNION

GreenState Credit Union is in its 82nd year of service. It serves roughly 225,000 members with 27 office locations throughout Iowa. It is often recognized as being one of the top financial institutions in the United States for returning profits back to its members in the form of better rates (Callahan and Associates Return of Member Score). It employs roughly 600 staff and is \$6.7 billion in assets.